

**Satisfy "BOTH" your APPRAISER license AND your Pa. BROKER/SP licenses 1**

Print out and fill out page 4...and mail or FAX page 4 to us at 570-459-6876

**VINTAGE REAL ESTATE ACADEMY 1-888-712-7191 (toll free)**

[www.vintageschool.org](http://www.vintageschool.org)

[vintageschool@verizon.net](mailto:vintageschool@verizon.net)

**ATTENTION: PA. CERTIFIED REAL ESTATE APPRAISERS**

**Looking for Appraiser MCE? Complete the total of required twenty-eight (28) hours of Pa. appraiser continuing education for only:**

**\$395.00 !!**

(Price includes 2010-2011 U.S.P.A.P. book + student manual-package price-see page 4)

If you are a **PA. STATE-CERTIFIED REAL ESTATE APPRAISER, or a PA. CERTIFIED BROKER-APPRAISER** then these courses may interest you! In addition to giving you the "required" 7 hours of the "National" U.S.P.A.P. update (with books) and the "required" 2 hours of Pa. State Appraisers Laws Update, Vintage Real Estate Academy has several timely and informative other courses that will satisfy your 28 hours of Mandatory Continuing Education for your Pa. Certified Appraiser License renewal.

**SAVE both TIME and MONEY if you take all 5 courses with us!  
Take all 28 hours and satisfy BOTH your Pa. R.E. APPRAISER and Pa. BROKER/SALESPESON continuing education requirements!  
EXPERIENCE THE "VINTAGE ADVANTAGE" !**

Courses start in **LEHIGHTON, Pa. September 7, 2010 !!**

**This group of classes consists of the following:**

**7-hour MANDATORY "NATIONAL" USPAP update.....(7 hours)**

**Required 2-hour Pa. Appraiser Laws Update Course.....(2 hours)**

**RESIDENTIAL vs. COMMERCIAL CONSTRUCTION.....(7 hours)**

**BUILDING GREEN AND NEW LEAD PAINT REGULATIONS.....(7 hours)**

**BASIC INCOME APPRAISAL-AN OVERVIEW.....( 5 hours)**

**TOTAL..... 28 HOURS**

The complete course information follows. SEATING IS LIMITED! Call VINTAGE REAL ESTATE ACADEMY for more information. Registration form is on the last page (page 4)! Call:

**VINTAGE REAL ESTATE ACADEMY 570-459-8684, or,  
1-888-712-7191 (TOLL FREE)**

**MANY OTHER DATES AND LOCATIONS...SEE PAGE 2 !!!**



**Satisfy "BOTH" your APPRAISER license AND your Pa. BROKER/SP licenses 2**

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**Pa. CERTIFIED APPRAISER CONTINUING EDUCATION COURSE DATES AND LOCATIONS** **Note: Yes, you CAN "mix and match" dates and locations!!**

**LEHIGHTON:** Carbon County REALTORS, 180 S. 1<sup>st</sup> Street, Lehigh, Pa. 18235

Classes begin: TUESDAY, September 7, 2010 at 9:00AM

|                    |  |                |
|--------------------|--|----------------|
| September 7, 2010  | 7-hour NATIONAL USPAP Update               | 9:00AM- 5:00PM |
| September 8, 2010  | Commercial versus residential construction | 9:00AM-5:00PM  |
| September 14, 2010 | Building GREEN, new lead paint law + more  | 9:00AM-5:00PM  |
| September 15, 2010 | Required 2-Hour Pa. Laws Update            | 9:00AM-11:00AM |
| September 15, 2010 | Basic Income Appraisal Techniques          | 11:00AM-5:00PM |

**HAZLETON:** 1201 N. Church Street, Suite 217-A, Hazleton, Pa. 18202

Classes begin: WEDNESDAY, August 18, 2010 at 9:00AM

|                 |  |                |
|-----------------|--|----------------|
| August 18, 2010 | 7-hour NATIONAL USPAP Update               | 9:00AM- 5:00PM |
| August 20, 2010 | Commercial versus residential construction | 9:00AM-5:00PM  |
| August 25, 2010 | Building GREEN, new lead paint law + more  | 9:00AM-5:00PM  |
| August 27, 2010 | Required 2-Hour Pa. Laws Update            | 9:00AM-11:00AM |
| August 27, 2010 | Basic Income Appraisal Techniques          | 11:00AM-5:00PM |

**SCRANTON:** CLARION HOTEL, 300 Meadow Avenue, Scranton, Pa. 18505

(Exit 184, off of Interstate 81...lots of FREE parking)

Classes begin: TUESDAY, September 21, 2010 at 9:00AM

|                    |   |                |
|--------------------|---|----------------|
| September 21, 2010 | 7-hour NATIONAL USPAP Update              | 9:00AM- 5:00PM |
| September 22, 2010 | Commercial v.s. residential construction  | 9:00AM-5:00PM  |
| September 28, 2010 | Building GREEN, new lead paint law + more | 9:00AM-5:00PM  |
| September 29, 2010 | Required 2-Hour Pa. Laws Update           | 9:00AM-11:00AM |
| September 29, 2010 | Basic Income Appraisal Techniques         | 11:00AM-5:00PM |

**ALLENTOWN (area):** RAMADA INN, 1500 MacArthur Road, Whitehall (Allentown), Pa. 18052

Classes begin: WEDNESDAY, October 6, 2010 at 9:00 AM

|                  |   |                |
|------------------|---|----------------|
| October 6, 2010  | 7-hour NATIONAL USPAP Update              | 9:00AM- 5:00PM |
| October 7, 2010  | Commercial v.s. residential construction  | 9:00AM-5:00PM  |
| October 13, 2010 | Building GREEN, new lead paint law + more | 9:00AM-5:00PM  |
| October 14, 2010 | Required 2-Hour Pa. Laws Update           | 9:00AM-11:00AM |
| October 14, 2010 | Basic Income Appraisal Techniques         | 11:00AM-5:00PM |

**Note: You CAN "mix and match" your course selections and locations.**

**Print these four pages, fill out the registration form, on page 4, with the course titles and locations you want.**

**You can either mail us the registration form to the address listed on the bottom of page 4, or, for faster service and faster reservation times:**

**FAX your registration to us at: FAX 570-459-6876 FAX.**



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**CONTINUING EDUCATION COURSE DESCRIPTIONS for PA. CERTIFIED R.E. APPRAISERS**

To renew your Pa. APPRAISER license, you need to take 28 hours of approved education. Of these 28 hours, 7 hours must be an "USPAP" course, 2 hours must be "appraiser laws update" and the remaining can be approved electives. Some of the following courses can ALSO be used for your Pa. Salesperson/Broker license renewal for 2010-2012.

**7 Hour NATIONAL UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE UPDATE COURSE"; 7 hours REQUIRED.** Instructor: Robert M. Walker., GRI, ITI, Pa. State Certified General Real Estate Appraiser, AQB CEERTIFIED USPAP INSTRUCTOR. In this course, there will be a brief review of the current 2010-2011 U.S.P.A.P., its latest changes, interpretations, and the newest CHANGES to the ETHICS RULE and more. The student will learn of the important aspects of U.S.P.A.P. and how these aspects may affect your appraisal career.  
NOTE: Our prices INCLUDE official 2010-2011 USPAP BOOK and deluxe student manual! Why pay more elsewhere?

**"2-HOUR REQUIRED PA. APPRAISER LAWS, RULES & REGULATIONS UPDATE" ;**  
**2 hours REQUIRED** Instructor: Robert M. Walker. There will be an update of the Pa. Certified Appraiser Licensing Law, including a review and update of the rules and regulations of the Pa. State Board of Certified Real Estate Appraisers.

\*\*\*\* **"A COMPARISON OF RESIDENTIAL AND COMMERCIAL CONSTRUCTION"; 7 hours ELECTIVE.** Instructor: Robert McKnight, contractor and planner; Students will be shown the basic differences and similarities of both residential and commercial construction and how to apply this knowledge in THEIR appraisal/real estate business. GREAT skill development course!

\*\*\*\***"BUILDING GREEN, NEW LEAD PAINT REGULATIONS& MORE" ;**  
**7 hours ELECTIVE.** Instructor: Robert McKnight; What exactly IS going GREEN mean? We have all heard about it. How can YOU apply this knowledge to YOUR business? Learn about these practical applications AND about the new LEAD PAINT regulations. You may be AMAZED at how the rules have changed.

\*\*\*\***"BASIC INCOME PROPERTY APPRAISAL TECHNIQUES-AN OVERVIEW" ;**  
**5 Hours ELECTIVE.** Instructor: Robert M. Walker, GRI, ITI, Pa. State Certified General Real Estate Appraiser. Whether you are a residential appraiser who occasionally appraisers a 2-4 unit building, or a general real estate appraiser, this course will be a good review of basic techniques, skills, and theory about appraising income producing property. There will be discussions and PRACTICAL applications and illustrations of various different types of income properties.

**GENERAL INFORMATION:** There is a 1-hour lunch period for each full day of class. Students are on their own for lunch. There are NO special equipment or books to purchase. All items and materials are included in the price of tuition. There will be additional registration materials, including a student enrollment agreement, at the first class. Roll will be taken at each class. Call us if you need special accommodations due to handicap or disability or some other concern. Photo ID is required. PLEASE BRING YOUR PHOTO ID.

**CANCELLATION POLICY:** If you pay for your courses in advance and cannot attend any of the courses, you will get a 100% refund of all tuition paid, or you can reschedule with us at a different location and time at no additional cost. If you pay for your courses and are unable to attend one or more classes, we will prorate the amount due to you based on the "packaging" of the course prices-see page 4. If we cancel the class for some reason, you will receive a 100% refund of your tuition that you have paid for the cancelled class(es) or you can reschedule for some other location. (Note-we almost NEVER cancel class.) Every attempt will be made to run the scheduled class with the scheduled instructor at the scheduled time. However, if, for some reason, the course cannot be run at the day and time scheduled, we reserve the right to substitute some other course or instructor. If we do, the student will be notified as much in advance as possible. The student could then either receive a prorated refund of that particular class, or reschedule another class for sometime in the future at no additional cost. We will confirm your registration approximately 1 week before class by either E-Mail or fax. Note: students CAN mix and match courses and/or dates by filling out page 4 of this form.

\*\*\*\*NOTE: This course is ALSO approved by the PA. REAL ESTATE COMMISSION FOR CONTINUING EDUCATION FOR PA. REAL ESTATE BROKERS AND SALESPERSONS FOR THE 2010-2012 RENEWAL PERIOD. Save time...save money...take QUALITY courses...experience the VINTAGE ADVANTAGE!



**Satisfy "BOTH" your APPRAISER license AND your Pa. BROKER/SP licenses 4**

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VINTAGE REAL ESTATE ACADEMY 1-888-712-7191 (toll free voice phone)  
CERTIFIED APPRAISER CONTINUING EDUCATION REGISTRATION FORM  
(note: PLEASE fill out completely and accurately) FAX to 570-459-6876 FAX

**LAST name:** \_\_\_\_\_ **FIRST name:** \_\_\_\_\_

**STREET ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP CODE:** \_\_\_\_\_

**HOME phone:** \_\_\_\_\_ **WORK phone:** \_\_\_\_\_

**FAX#** \_\_\_\_\_ **E-MAIL ADDRESS** \_\_\_\_\_

**REAL ESTATE APPRAISER LICENSE # (RL, GA, BA):** \_\_\_\_\_

**REAL ESTATE LICENSE # (broker, etc. RS, AB, RB):** \_\_\_\_\_

|                |        |                      |
|----------------|--------|----------------------|
| _____          | _____  | _____                |
| (course title) | (date) | (location of course) |
| _____          | _____  | _____                |
| (course title) | (date) | (location of course) |
| _____          | _____  | _____                |
| (course title) | (date) | (location of course) |
| _____          | _____  | _____                |
| (course title) | (date) | (location of course) |
| _____          | _____  | _____                |
| (course title) | (date) | (location of course) |

costs: 7-hr. NATIONAL U.S.P.A.P. Update.....( 7.0 hours).....\$169.00  
 Residential vs. Commercial Construction.... (7.0 hours).....99.00  
 Building GREEN and Lead Paint rules.....(7.0 hours).....99.00  
 2-hr. Pa. State Appraiser Laws Update.....(2.0 hours).....59.00  
 Basic Income Appraisal.....(5.0 hours).....+89.00  
 ORDINARY PRICE if your took all the courses (28.0 hours).....\$515.00

IF YOU REGISTER FOR ALL 5 COURSES AT ONE TIME + PAY FOR ALL 5 COURSES AT ONE TIME, **THE "PACKAGE PRICE" IS ONLY \$395.00!** Note: If you decide NOT to take all 28 hours with us, you still receive a 15% discount on any 2 or more courses that you register for and pay for at one time!

CHARGE MY: ( ) VISA ( ) MASTERCARD ( ) AMERICAN EXPRESS ( ) DISCOVER CARD  
Or: ( ) check made payable to: VINTAGE REAL ESTATE ACADEMY: If you do charge the courses:

\$ amount charged: \_\_\_\_\_ Name on charge card: \_\_\_\_\_

CARD EXPIRATION date: \_\_\_\_\_ Signature authorizing charge: \_\_\_\_\_

CREDIT CARD# \_\_\_\_\_

Please FAX this registration form to:  
**FAX 570-459-6876 FAX**

or mail to: VINTAGE REAL ESTATE ACADEMY  
1201 N. Church Street, Suite 217-A  
Hazleton, Pa. 18202

