

PA. R.E. Broker/Salesperson CONTINUING EDUCATION COURSES BEING HELD IN ALLENTOWN, PA. Take ALL 14 hours for only \$89!! PLEASE POST!

**NEW SALES AGREEMENT DISCUSSION!**

VINTAGE REAL ESTATE ACADEMY 1-888-712-7191 (toll free phone)  
570-459-8684-phone 570-459-6876 FAX



www.vintageschool.org [vintageschool@verizon.net](mailto:vintageschool@verizon.net)

**PA. REAL ESTATE BROKER AND SALESPERSON CONTINUING EDUCATION CLASSES NOW BEING OFFERED IN:**

**ALLENTOWN, PA. !!**

**WHEN? MARCH 24, 2010 (Wednesday) 9:00am-5:00pm +  
MARCH 31, 2010 (Wednesday) 9:00am-5:00pm**

**WHERE? RAMADA INN  
1500 McArthur Road  
Whitehall (Allentown area), Pa. 18052**

**WHY? These 2 courses have been designed and approved to meet the Pennsylvania Real Estate Commission requirements for Pa. Real Estate BROKER and Real Estate SALESPERSON license renewal for ALL Pa. R.E. licensees! NEW SALES AGREEMENT DISCUSSION INCLUDED!!**

**HOW MUCH? \$89.00 for BOTH courses!**

That's right! For a special "package price" of only \$89.00 you can satisfy your total requirements for your Pa. salesperson or broker license renewal!! (Otherwise, each course is \$65.00 if taken separately and individually.)

**"AN OVERVIEW OF PA. REAL ESTATE LICENSEE RESPONSIBILITIES:**

**THE GENERAL MODULE"** Pa. REC approval # CR008601. In this 7 hour "REQUIRED"\*\*\*\*(required for newer licensees, approved for ALL, see page 2)" 2008-2010 continuing education course, we will discuss the duties of licensees, closing costs, title reports, zoning, and agency relationships. There will be updates of the LATEST changes to the Pa. REC rules and regulations, and much, much, MORE! Instructor: Robert M. Walker, GRI, ITI.  
DATE: Wednesday, March 24, 2010, 9:00 AM to 5:00 PM.

**"BASICS OF THE RESIDENTIAL REAL ESTATE MARKET: THE RESIDENTIAL**

**MODULE"** Pa. Real Estate Commission Approval # CR008602) In this 7 hour "REQUIRED"\*\*\*\*(required for newer licensees, approved for ALL, see page 2)" 2008-2010 continuing education course, the students will be exposed to a variety of important topics, including the Uniform Commercial Code, Environmental Issues, Land Development, Mortgage Information, and Fair Housing issues. The LATEST changes that may affect YOUR business will be discussed...including HOEPA, HERA, HVCC, new Truth in Lending Law requirements, and the **NEW SALES AGREEMENT!** Instructor: Robert M. Walker, GRI, ITI.  
DATE: Wednesday, March 31, 2010, 9:00 AM to 5:00 PM.

**SEE DETAILS ON PAGE 3...FAX YOUR PAGE 3 REGISTRATION TO:**



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**FAX completed PAGE 3 to: 570-459-6876 fax.**

**VINTAGE REAL ESTATE ACADEMY**

**1201 N. Church Street, Suite 217-A**

**HAZLETON, PA. 18202 1-888-712-7191 toll free phone FAX: 570-459-6876**

**[www.vintageschool.org](http://www.vintageschool.org) [vintageschool@verizon.net](mailto:vintageschool@verizon.net)**

**POLICY REGARDING REFUND OF TUITION AND OTHER FEES**

**I. CANCELLATION BY STUDENT**

Any and all deposits or payments to Vintage Real Estate Academy by a student for a particular course will be refunded in full, minus a \$25.00 administration fee, if the student states in writing that he/she desires to cancel his/her attendance prior to the start of the second regularly scheduled class. After the start of the second class, all tuition and other costs are non-refundable. Any and all textbooks and materials purchased by the student are non-refundable. For continuing education courses, this time period is replaced by the first AM break in the first class.

**II. TRANSFERS**

If a student cannot attend a specific class or course that he/she originally was scheduled to attend, that person may transfer the deposit or money paid for that course to another date or course. There is a \$10.00 transfer fee for this service. This may be done any time prior to the start of the second class.

**III. CANCELLATION OF CLASSES BY VINTAGE REAL ESTATE ACADEMY**

If Vintage Real Estate Academy cancels a class due to inclement weather or some other type of unusual event, then that particular class will be rescheduled at some future date.

If Vintage Real Estate Academy cancels an entire course, due to lack of enrollment or some other situation, then all deposits and other tuition paid will be refunded in full. In this case, students can transfer to another course at no additional cost.

**IV. Your PHOTO IDENTIFICATION is required at each class. Please bring your photo I.D. Thank you.**

**V. Lunch is usually between 12:00 noon and 1:00 PM. The student is “on-your-own” for lunch.**

**VI. We will confirm your faxed or mailed registration by e-mail or phone call or fax within 3 business days if possible.**

**VII. Please contact us if you desire or require any type of handicap accessibility or any other type of special needs.**

**\*\*\*\*VIII. These two courses will satisfy the “REQUIRED” continuing education courses for Pa. Salespersons INITIALLY licensed 12/1/2007 or AFTER. These courses CAN be taken by ALL Pa. RE licensees as credit towards their Pa. RE License renewal. Call or e-mail us if you have any questions at 570-459-8684 or [vintageschool@verizon.net](mailto:vintageschool@verizon.net).**



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www.vintageschool.org [vintageschool@verizon.net](mailto:vintageschool@verizon.net)

**REGISTRATION FORM:** Yes, sign me up for the following course(s):

\_\_\_\_\_ “AN OVERVIEW OF PA. REAL ESTATE LICENSEE RESPONSIBILITIES: THE GENERAL MODULE”  
Wednesday, March 24, 2010, 9:00 AM to 5:00 PM

And / Or

\_\_\_\_\_ “BASICS OF THE RESIDENTIAL REAL ESTATE MARKET: THE RESIDENTIAL MODULE”  
Wednesday, March 31, 2010, 9:00 AM to 5:00 PM

**LOCATION: RAMADA INN**  
1500 MacArthur Road  
Whitehall (Allentown area), Pa. 18052

**Cost: \$65/each course or \$89.00 for both.**

Please “neatly” fill out this page, especially your name, AS IT APPEARS ON YOUR R.E. LICENSE!

LAST name: \_\_\_\_\_ FIRST name: \_\_\_\_\_ M.I.: \_\_\_\_\_

HOME street address: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP CODE: \_\_\_\_\_

HOME phone: \_\_\_\_\_ BUSINESS phone: \_\_\_\_\_

FAX # \_\_\_\_\_ E-MAIL address: \_\_\_\_\_

Pa. R.E. license # (MUST have for transcripts! RS, AB, RB, etc.): \_\_\_\_\_

I am paying for the course(s) the following way:

( ) check made payable to: VINTAGE REAL ESTATE ACADEMY, or

( ) CHARGE MY: ( ) VISA ( ) MASTERCARD ( ) AMERICAN EXPRESS ( ) DISCOVER

If you do charge, please tell us: DOLLAR AMOUNT CHARGED (circle ONE \$65 or \$89)

NAME ON CARD: \_\_\_\_\_ EXPIRATION DATE: \_\_\_\_\_

CARD # \_\_\_\_\_

SIGNATURE AUTHORIZING CHARGE: \_\_\_\_\_

Please either FAX this completed registration form to us at FAX 570-459-6876, or MAIL it to us at:

VINTAGE REAL ESTATE ACADEMY  
1201 N. Church Street, Suite 217-A

Hazleton, Pa. 18202

or, FAX registration to us at: **570-459-6876** FAX

