

R.E. BROKER COURSE (and possible CONTINUING EDUCATION) being held in **HAZLETON, PA. !** Please post!

VINTAGE REAL ESTATE ACADEMY (1-888-712-7191) or (570-459-8684) presents:  
[www.vintageschool.org](http://www.vintageschool.org) E-Mail: [vintageschool@verizon.net](mailto:vintageschool@verizon.net)

## “REAL ESTATE SALES”

**WHERE? 1201 N. Church Street, Suite 217-A, Hazleton, Pa. 18202**

**WHEN? FEBRUARY 1, 8, 15, and 22, 2012 (Wednesdays)  
9:00 AM-5:30 PM each day**

**WHY?** This 30 hour course is approved for 30 HOURS (2 credits) of a real estate broker-candidate course.

**HOW MUCH? \$295.00-INCLUDES DELUXE TEXTBOOK, AND HANDOUTS!**

In this 4 day, 30 hour broker-candidate real estate course, students will learn about various aspects of the real estate profession. Anti-trust laws, agency laws, and fair housing laws will be reviewed. In addition, prospecting techniques, listing and showing techniques, and negotiating strategies will also be discussed. Finally, there will be a overview of the ethical responsibilities imposed on real estate salespersons in dealing with the public. Instructor: Robert M. Walker, GRI, ITI, RI-000810-C.

**REGISTRATION-yes sign me up for the above course!** FAX: 570-455-9258

LAST name: \_\_\_\_\_ FIRST name: \_\_\_\_\_

Home Street Address: \_\_\_\_\_ City: \_\_\_\_\_

State: \_\_\_\_\_ Zip Code: \_\_\_\_\_ R.E. License (RS) \_\_\_\_\_

WORK phone: \_\_\_\_\_ CELL phone: \_\_\_\_\_

E-MAIL # \_\_\_\_\_

**I am paying for this course the following way:**

**CHARGE MY: ( ) MASTERCARD ( ) VISA ( ) AMERICAN EXPRESS ( ) DISCOVER**

**If charged, \$ amount charged: \$295.00 CARD EXPIRATION DATE: \_\_\_\_\_**

**NAME on charge card: \_\_\_\_\_**

**CARD# \_\_\_\_\_**

**SIGNATURE authorizing charge: \_\_\_\_\_**

**OR ( ) check made payable to VINTAGE REAL ESTATE ACADEMY for \$295.00**

You can mail this completed registration to:

VINTAGE REAL ESTATE ACADEMY  
1201 N. Church Street, Suite 217-A  
Hazleton, Pa. 18202

or FAX this registration to: 570-459-6876 FAX



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## **POLICY REGARDING REFUND OF TUITION AND OTHER FEES**

### **I. CANCELLATION BY STUDENT**

Any and all deposits or payments to Vintage Real Estate Academy by a student for a particular course will be refunded in full, minus a \$25.00 administration fee, if the student states in writing that he/she desires to cancel his/her attendance prior to the start of the second regularly scheduled class. Any and all refunds to be paid within 60 days.

After the start of the second class, all tuition and other costs are non-refundable. Any and all textbooks and materials purchased by the student are non-refundable. For continuing education courses, this time period is replaced by the first AM break in the first class.

### **II. TRANSFERS**

If a student cannot attend a specific class or course that he/she originally was scheduled to attend, that person may transfer the deposit or money paid for that course to another date or course. There is a \$10.00 transfer fee for this service. This may be done any time prior to the start of the second class.

### **III. CANCELLATION OF CLASSES BY VINTAGE REAL ESTATE ACADEMY**

If Vintage Real Estate Academy cancels a class due to inclement weather or some other type of unusual event, then that particular class will be rescheduled at some future date.

If Vintage Real Estate Academy cancels an entire course, due to lack of enrollment or some other situation, then all deposits and other tuition paid will be refunded in full. In this case, students can transfer to another course at no additional cost.

### **IV. PHOTO IDENTIFICATION IS REQUIRED. Please bring your photo I.D. to class.**

**V. If you are a Pa. Salesperson ORIGINALLY licensed BEFORE 12/1/2009, you can use this course for continuing education, If you were ORIGINALLY licensed AFTER 12/1/2009, then you need to take other courses for your continuing education. Feel free to call us at 1-888-712-7191 or e-mail us at [vintageschool@verizon.net](mailto:vintageschool@verizon.net) for more information.**

**VI. Let us know if you have any handicap or other special needs.**

