

“VINTAGE REAL ESTATE ACADEMY” 14 Hours *CONTINUING EDUCATION!*
STROUDSBURG, PA. area: October 1 and October 8, 2019 (2 Tuesdays) Poconos! \$99



STOP and take your classes NOW! Do NOT wait until the last minute!

(experience the “VINTAGE ADVANTAGE”!)

World headquarters: 1201 North Church Street, Suite 217-A, Hazleton, Pa. 18202 1-844-LRN-VNTG or 570-459-8684

vintageschool@verizon.net e-mail

www.vintageschool.org web site

Pa. Real Estate **BROKER** and **SALESPERSON** *CONTINUING EDUCATION* classes now being offered in the **POCONO, Pa. area.** NOW is the perfect time to take your classes! **LIMITED SEATING! Register NOW!**

WHEN? OCTOBER 1, 2019 9:00 AM to 5:00 PM (Tuesday) and
OCTOBER 8, 2019 9:00 AM to 5:00 PM (Tuesday)

WHERE? BUSINESS CAMPUS, 7164 Route 209, Stroudsburg, PA 18360

HOW MUCH? \$99.00 for all 14 hours! What are the details?

October 1, 2019 (Tuesday) 9:00 AM to 12:30 PM “REQUIRED 3.5 HOUR CONTINUING EDUCATION COURSE: ADVERTISING AND PROPERTY MANAGEMENT” (Pa. REC approval # RECE004979.) 3.5-hour REQUIRED course. This is the NEW+ REQUIRED class that ALL Pa. RE Brokers, Associate Brokers and Salespersons MUST now take.*** See page 2, paragraph VIII for new licensee exception. There will be a brief review of the Pa. Real Estate Licensing and Registration Act (RELRA) and its applicability to PROPERTY MANAGEMENT. Exactly WHO can manage a property in Pennsylvania? What does “management” really mean? The costs, income projections, reserves, setting rental rates, and more will be discussed. Also, the role of ADVERTISING with regards to RELRA and general ethical principles will be shown. The impact of advertising and property management on FAIR HOUSEING will also be discussed. THIS IS A “REQUIRED” COURSE!

October 1, 2019 (Tuesday) 1:30 PM to 5:00 PM “REAL ESTATE ETHICS DISCUSSION AND NAR CODE OF ETHICS REVIEW” 3.5 hour ELECTIVE for your PA REC license renewal. (Pa. REC Approval # RECE004977.) This course WILL ALSO SATISFY your NAR CODE OF ETHICS biennial renewal due by 12/31/2020 ! What exactly does it mean to “do things ethically”? In this 3.5-hour ELECTIVE continuing education course, we will discuss some basic concepts of perception of behavioral models. We will examine the NAR CODE OF ETHICS, look at the latest changes and developments in the Code, and illustrate common misconceptions of the Code. Enforcement of the Code will also be examined. **THIS SATISFIES YOUR NAR REQUIREMENT OF 2.5 HOURS OF CODE OF ETHICS COURSES FOR THE DEADLINE OF 12/31/2010!** SAVE TIME+SAVE MONEY!! Instructor for BOTH courses on October 1, 2019 is Robert M. Walker, GRI, ITI, SRES, RI-000810C.

October 8, 2019 (Tuesday) 9:00 AM to 12 noon
“PENNSYLVANIA REQUIRED BROKER PRICE OPINION (BPO) COURSE” 3-hour ELECTIVE course,(Pa. REC approval number RECE004780.) WHAT is a BPO? Can a Pa. RE Salesperson do a BPO? Can YOU do a BPO? Do you WANT to do a BPO? HOW do you do a BPO. WHEN can you do a BPO? What is the difference between a BPO and a CMA? Find out in this 3-hour course. NOTE: This course IS approved for 3 hours of Continuing Education. As of August 27, 2019, the Pa. RE Commission has NOT promulgated final rules and regulation about BPO's. So, at this time, no one can do a BPO in Pa.

October 8, 2019 (Tuesday) 1:00 PM to 5:00 PM “BETTER UNDERSTANDING THE UNIFORM CONSTRUCTION CODE FOR LICENSEES AND THE PUBLIC” 4-hour ELECTIVE course (Pa. REC approval number RECE005019.) What exactly IS the Uniform Construction Code (UCC)? How does this impact both your residential and/or commercial sales? What does it mean for your property to “be up to code”? How can YOU advise your clients to repair or replace a possible “code” violation? Find out! Instructor for both courses on October 8 is ROBERT MCKNIGHT, Pa. Associate RE Broker, RI-005521.

HIGH QUALITY COURSES. LOW PRICES! Experience the “VINTAGE ADVANTAGE” !

[ENROLL SAFELY AND SECURELY BY CLICKING HERE](#)



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VINTAGE REAL ESTATE ACADEMY 1201 N. Church Street, Suite 217-A, Hazleton, Pa. 18202
1-844-LRN-VNTG or 570-459-8684 vintageschool@verizon.net e-mail www.vintageschool.org web site
POLICY REGARDING REFUND OF TUITION AND OTHER FEES

I. CANCELLATION BY STUDENT

Any and all deposits or payments to Vintage RE Academy by a student for a particular course will be refunded in full, minus a \$25.00 administration fee, minus costs of books, if applicable, if the student states in writing that he/she desires to cancel his/her attendance prior to the start of the second regularly scheduled class. After the start of the second class, all tuition and other costs are non-refundable. For continuing education classes, this time period is replaced by the beginning of the first break of the first class (10:30 AM on the first class day). Any and all refunds to be paid by school to student by check within 60 days.

II. TRANSFERS

If a student cannot attend a specific class or course that he/she originally was scheduled to attend, that person may transfer that deposit or money paid for the course to another date or course. There is no charge for this service. This may be done prior to the start of the second scheduled class.

III. CANCELLATION OF CLASSES BY VINTAGE RE ACADEMY

If Vintage RE Academy cancels a class due to inclement weather or some other situation, then that particular class will be rescheduled at some future date.

If Vintage RE Academy cancels an entire class, due to lack of enrollment or some other situation, then all deposits and other tuition paid will be refunded in full. In this case, students can transfer to another course at no additional cost.

IV. SPECIAL NEEDS. Please let us know if you have any special needs. We will try and accommodate you as much as possible.

V. PHOTO IDENTIFICATION

PHOTO I.D. IS REQUIRED on the first day of class. Please bring your PHOTO I.D.

VI. The student is “on your own” for lunch...usually held between 12:00 noon and 1:00 PM.

VII. We will confirm your registration by e-mail within 3 business days, if possible.

VIII ***NOTE....NOTE...If YOU ARE A Pa. RE SALESPERSON “ORIGINALLY” licensed AFTER 12-1-2017, or if this is your first renewal, then you need to take OTHER courses to renew your salesperson license for the first time...e-mail us at vintageschool@verizon.net for more information about this.

NOTE: You need 14 hours of APPROVED Pa. RE continuing education classes to renew your Pa. RE Broker/Associate Broker or Salesperson license by May 31, 2020. Note: our “PACKAGE” includes the NEW “required” course that you now MUST take AND the **CODE OF ETHICS!! SAVE TIME + SAVE MONEY!!!!**

You say you simply cannot make the classroom dates listed here? NO PROBLEM!

CONSIDER TAKING YOUR COURSES “ON LINE” ! Take fully approved courses from your own HOUSE or OFFICE...at ANY time at YOUR convenience! Learn more by

[CLICK HERE FOR FULLY APPROVED “ON-LINE” COURSES...](#)take classes at your home, or WHEREVER or WHENEVER that YOU want at YOUR convenience!

THANK YOU for your business! Remember...at Vintage RE Academy... “We got class!!”
Experience the “VINTAGE ADVANTAGE!”



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COURSE REGISTRATION (This is page 3) [ENROLL SAFELY AND SECURELY BY CLICKING HERE](#),
or If you do NOT want to register on-line, then fill out this page.

LAST name: _____ FIRST name: _____ m.i. _____

HOME street address: _____

City: _____ State: _____ Zip Code: _____

CELL phone: _____ Your Pa. RE license # (RB,RS, etc): _____

e-mail address: _____

WHERE? BUSINESS CAMPUS, 7164 Route 209, Stroudsburg, PA 18360

Yes, I am enrolling in the following course(s). (Please put an “X” on the line for each course(s) you are taking.) Note: your paid registration will reserve your seat. **Check 1st line for BEST deal: \$99 for 14 hours!**

_____ **I AM TAKING ALL 14 HOURS (2 days) September 18 and September 25, 2019 for the “PACKAGE” price of \$99 (WHAT A DEAL!!!)** or,

_____ “REQUIRED 3.5 HOUR CONTINUING EDUCATION COURSE: ADVERTISING AND PROPERTY MANAGEMENT”
date: Tuesday, October 1, 2019, 9:00 AM to 12:30 PM. (3.5 hours) Cost for this ONE course: \$39 or

_____ “REAL ESTATE ETHICS DISCUSSION AND NAR CODE OF ETHICS REVIEW” (satisfies your NAR Code of Ethics)
date: Tuesday, October 1, 2019, 1:30 PM-5:00 PM (3.5 hours) Cost for this ONE course: \$39 or

_____ “PENNSYLVANIA REQUIRED BROKER PRICE OPINION (BPO) COURSE”
date: Tuesday, October 8, 2019, 9:00 AM-12 noon (3 hours) Cost for this ONE course: \$39.00 or,

_____ “BETTER UNDERSTANDING THE UNIFORM CONSTRUCTION CODE FOR LICENSEES AND THE PUBLIC”
date: Tuesday, October 8, 2019, 1:00 PM-5:00 PM. (4 hours) Cost for this ONE course: \$39.00

I am paying for the course(s) the following way:

[ENROLL SAFELY+SECURELY...CLICK HERE](#), Or...

() check made payable to VINTAGE REAL ESTATE ACADEMY..... Or:

Charge my: ()mastercard ()visa ()AMERICAN EXPRESS ()discover

If you do NOT go on-line to register, and want to charge, please tell us the following information:

NAME on credit or DEBIT card: _____

CREDIT or debit CARD #: _____

EXPIRATION DATE: _____ DOLLAR AMOUNT CHARGED: \$ _____

SIGNATURE: _____

Please FAX this completed registration form to:
FAX: 570-459-6876 FAX or MAIL this page 3 form to:
HURRY...do it today! vintageschool@verizon.net e-mail

VINTAGE REAL ESTATE ACADEMY
1201 N. Church Street, Suite 217-A
Hazleton, Pa. 18202

