

“VINTAGE REAL ESTATE ACADEMY” 14 Hours *CONTINUING EDUCATION! Only \$99*
MANY DATES FOR YOU...ALL OFFERED ON “ZOOM” LIVE STREAMING. Stay safe. Stay home for classes!



The clock is “ticking” towards license renewal (**only days left!**)

VINTAGE RE ACADEMY World headquarters: 1201 North Church Street, Suite 217-A, Hazleton, Pa. 18202
1-844-LRN-VNTG or 570-459-8684 vintageschool@verizon.net e-mail www.vintageschool.org web site
Pa. Real Estate BROKER and SALESPERSON *CONTINUING EDUCATION* classes now being offered in
the **ZOOM live streaming format**. MANY dates offered for YOUR convenience and **SAFETY**. HURRY! ONLY DAYS LEFT!

WHEN? AUGUST 4, 5, 11, 12, 18, 19, 25, 26, 28, 2020. SEE PAGE 3 for all of the dates and details.
You can MIX AND MATCH dates and times...NO PROBLEM!

WHERE? From the comfort and **SAFETY OF YOUR HOME or OFFICE** or wherever is good for YOU!

THESE ARE “LIVE” COURSES!

HOW MUCH? \$99.00 for all 14 hours! What are the details?

August 5, 12, 19, 26, and 28, 2020 9:00 AM to 12:30 PM (pick ONE date) “REQUIRED 3.5 HOUR CONTINUING EDUCATION COURSE: ADVERTISING AND PROPERTY MANAGEMENT” (Pa. REC approval # RECE004979.) 3.5-hour REQUIRED course. This is the NEW+ REQUIRED class that ALL Pa. RE Brokers, Associate Brokers and Salespersons MUST now take.*** See page 2, paragraph VI for new licensee exception. There will be a brief review of the Pa. Real Estate Licensing and Registration Act (RELRA) and its applicability to PROPERTY MANAGEMENT. Exactly WHO can manage a property in Pennsylvania? What does “management” really mean? The costs, income projections, reserves, setting rental rates, and more will be discussed. Also, the role of ADVERTISING with regards to RELRA and general ethical principles will be shown. The impact of advertising and property management on FAIR HOUSING will also be discussed. Instructor: Robert M. Walker. THIS IS A “REQUIRED” COURSE!

August 5, 12, 19, 26, and 28, 2020 1:30 PM to 5:00 PM (pick ONE date) “REAL ESTATE ETHICS DISCUSSION AND NAR CODE OF ETHICS REVIEW” 3.5 hour ELECTIVE for your PA REC license renewal. (Pa. REC Approval # RECE004977.) This course WILL ALSO SATISFY your NAR CODE OF ETHICS biennial renewal due by 12/31/2021 ! What exactly does it mean to “do things ethically”? In this 3.5-hour ELECTIVE continuing education course, we will discuss some basic concepts of perception of behavioral models. We will examine the NAR CODE OF ETHICS, look at the latest changes and developments in the Code, and illustrate common misconceptions of the Code. Enforcement of the Code will also be examined. **THIS SATISFIES YOUR NAR REQUIREMENT OF 2.5 HOURS OF CODE OF ETHICS COURSES FOR THE DEADLINE OF 12/31/2021! SAVE TIME + SAVE MONEY!!** Instructor: Robert M. Walker.

August 4, 11, 18, and 25, 2020 (pick ONE date) 9:00 AM to 12 noon

“PENNSYLVANIA REQUIRED BROKER PRICE OPINION (BPO) COURSE” 3-hour ELECTIVE course,(Pa. REC approval number RECE004780.) WHAT is a BPO? Can a Pa. RE Salesperson do a BPO? Can YOU do a BPO? Do you WANT to do a BPO? HOW do you do a BPO? WHEN can you do a BPO? What is the difference between a BPO + CMA? Find out in this 3-hour course. NOTE: This course IS approved for 3 hours of Continuing Education. Instructor: ROBERT MCKNIGHT, Pa. Associate RE Broker, RI-005521.

August 4, 11, 18, and 25, 2020 (pick ONE date) 1:00 PM to 5:00 PM “BETTER UNDERSTANDING THE UNIFORM CONSTRUCTION CODE FOR LICENSEES AND THE PUBLIC” 4-hour ELECTIVE course (Pa. REC approval number RECE005019.) What exactly IS the Uniform Construction Code (UCC)? How does this impact both your residential and/or commercial sales? What does it mean for your property to “be up to code”? How can YOU advise your clients to repair or replace a possible “code” violation? Find out! Instructor for both courses is ROBERT MCKNIGHT, Pa. Associate RE Broker, RI-005521.

NOTE: YOU CAN “MIX AND MATCH” DATES AND TIMES! Choose whatever is best for YOU!

CLICK HERE

To register:

HURRY!



Page 1 **TAKE CLASSES FROM HOME!**

Be COMFORTABLE! **Stay SAFE!!**

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POLICY REGARDING REFUND OF TUITION AND OTHER FEES **THESE ARE “LIVE” COURSES!**

I. CANCELLATION BY STUDENT Any and all deposits or payments to Vintage RE Academy by a student for a particular course will be refunded in full, minus a \$25.00 administration fee, minus costs of books, if applicable, if the student states in writing that he/she desires to cancel his/her attendance prior to the start of the second regularly scheduled class. After the start of the second class, all tuition and other costs are non-refundable. For continuing education classes, this time period is replaced by the beginning of the first break of the first class (10:30 AM on the first class day). Any and all refunds to be paid by school to student by check within 60 days.

I. TRANSFERS

If a student cannot attend a specific class or course that he/she originally was scheduled to attend, that person may transfer that deposit or money paid for the course to another date or course. There is no charge for this service. This may be done prior to the start of the second scheduled class.

II. CANCELLATION OF CLASSES BY VINTAGE RE ACADEMY

If Vintage RE Academy cancels a class due to inclement weather or some other situation, then that particular class will be rescheduled at some future date.

If Vintage RE Academy cancels an entire class, due to lack of enrollment or some other situation, then all deposits and other tuition paid will be refunded in full. In this case, students can transfer to another course at no additional cost.

III. SPECIAL NEEDS. Please let us know if you have any special needs. We will try and accommodate you as much as possible.

IV. PHOTO IDENTIFICATION

PHOTO I.D. IS REQUIRED on the first day of class. We will ask you to show us your photo ID on your camera.

V. The student is “on your own” for lunch...usually held between 12:00 noon and 1:00 PM.

VI ***NOTE....NOTE...If YOU ARE A Pa. RE SALESPERSON “ORIGINALLY” licensed AFTER 12-1-2017, or if this is your first renewal, then you need to take OTHER courses to renew your PA. Real Estate Salesperson license for the first time...e-mail us at vintageschool@verizon.net for more information about this.

NOTE: You need 14 hours of APPROVED Pa. RE continuing education classes to renew your Pa. RE Broker/Associate Broker or Salesperson license by August 29, 2020. Note: our “PACKAGE” includes the NEW “required” course that you now MUST take AND the **CODE OF ETHICS!! SAVE TIME + SAVE MONEY!!!!**

You say you simply cannot make the classroom dates listed here? NO PROBLEM! CONSIDER TAKING YOUR COURSES “ON LINE” ! Take fully approved “self-paced” ON LINE courses from your own HOUSE or OFFICE...at ANY time at YOUR convenience! Interested in SELF-PACED ON-LINE courses? Find out more: [CLICK HERE FOR FULLY APPROVED “ON-LINE” SELF-PACED COURSES](#)

ZOOM COURSE INFORMATION: You need to have the ZOOM program on your computer before the class dates. If you have not used ZOOM before, here is a link to download ZOOM: <https://zoom.us/>

Obviously, your computer must have a camera and audio speaker and microphone (most computers have these.) Approximately 10 minutes before class, we will e-mail you a ZOOM “invite”. You click on this e-mail “invite” and THAT IS ALL YOU HAVE TO DO. THESE ARE “LIVE” COURSES. You see and hear the instructor and other students. The instructor and other students can see and hear you. It is FUN and TIME SAVING...no need for you to travel. You CAN mute yourself during class. You can even change your location background!

HURRY!



Page 2 **TAKE CLASSES FROM HOME!**

Be COMFORTABLE! **Stay SAFE!!**

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COURSE REGISTRATION (This is page 3)

ENROLL SAFELY AND SECURELY BY CLICKING HERE



or If you do NOT want to register on-line, then fill out this page.

LAST name: _____ FIRST name: _____ m.i. _____

HOME street address: _____

City: _____ State: _____ Zip Code: _____

CELL phone: _____ Your Pa. RE license # (RB,RS, etc): _____

e-mail address: _____

LOCATION: YOUR HOME or YOUR OFFICE or WHEREVER that YOU want! THESE ARE “LIVE” COURSES!

Yes, I am enrolling in the following course(s). (Please put an “X” on the line for each course and date that you want. If you check 4 courses...you get the “special” price of only \$99. Note: your paid registration will reserve your seat. **Check 1st line for BEST deal: \$99 for all 4 courses for a total of 14 hours! AWESOME!!**

_____ I AM TAKING ALL 14 HOURS (4 courses) for the “PACKAGE” price of \$99 (choose dates below)

1. “REQUIRED 3.5 HOUR CONTINUING EDUCATION COURSE: ADVERTISING AND PROPERTY MANAGEMENT”

dates: choose “ONE” ___ AUGUST 5; ___ AUGUST 12; ___ AUGUST 19; ___ AUGUST 26; ___ AUGUST 28

9:00 AM to 12:30 PM. (3.5 hours) Cost for this ONE course: \$39 and/or

2. “REAL ESTATE ETHICS DISCUSSION AND NAR CODE OF ETHICS REVIEW” (satisfies your NAR Code of Ethics)

dates: choose “ONE” ___ AUGUST 5; ___ AUGUST 12; ___ AUGUST 19; ___ AUGUST 26; ___ AUGUST 28

1:30 PM-5:00 PM (3.5 hours) Cost for this ONE course: \$39 and/or

3. “PENNSYLVANIA REQUIRED BROKER PRICE OPINION (BPO) COURSE”

dates: choose “ONE” ___ AUGUST 4; ___ AUGUST 11; ___ AUGUST 18; ___ AUGUST 25; 9:00 AM-12 noon (3 hours)

Cost for this ONE course: \$39.00 and/or,

4. “BETTER UNDERSTANDING THE UNIFORM CONSTRUCTION CODE FOR LICENSEES AND THE PUBLIC”

dates: choose “ONE” ___ AUGUST 4; ___ AUGUST 11; ___ AUGUST 18; ___ AUGUST 25; 1:00 PM-5:00 PM. (4 hours)

Cost for this ONE course: \$39.00

AGAIN...IF YOU CHECK OFF 4 COURSES, THE “PACKAGE PRICE” IS ONLY \$99 !

I am paying for the course(s) the following way: To register: click on this green button  or...

() check made payable to VINTAGE REAL ESTATE ACADEMY..... Or:

Charge my: () mastercard () visa () AMERICAN EXPRESS () discover

If you do NOT go on-line to register, and want to charge, tell us the following information:

NAME on credit or DEBIT card: _____

CREDIT or debit CARD #: _____

EXPIRATION DATE: _____ DOLLAR AMOUNT CHARGED: \$ _____

SIGNATURE: _____

REGISTER...ON-LINE..ABOVE,
OR MAIL this completed registration form to:

VINTAGE REAL ESTATE ACADEMY
1201 N. Church Street, Suite 217A .
Hazleton, Pa. 18202

vintageschool@verizon.net e-mail

HURRY!



Page 3 **TAKE CLASSES FROM HOME!**
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