

“VINTAGE REAL ESTATE ACADEMY” 14 Hours *CONTINUING EDUCATION! Only \$99*
SEPTEMBER DATES...ALL OFFERED ON “ZOOM” LIVE STREAMING. Stay safe. Stay home for classes!

CONTINUING EDUCATION classes now being offered!

VINTAGE RE ACADEMY World headquarters: 1201 North Church Street, Suite 217-A, Hazleton, Pa. 18202
1-844-LRN-VNTG or 570-459-8684 vintageschool@verizon.net e-mail www.vintageschool.org web site

Pa. Real Estate BROKER and SALESPERSON *CONTINUING EDUCATION* classes now being offered in the **ZOOM live streaming format**. You can take these courses from ANYWHERE...at YOUR convenience!!

WHEN? SEPTEMBER 21 and 28, 2021 (3.5-hour REQUIRED course) + (3.5-hour Code of Ethics course)
SEPTEMBER 22 and 29, 2021 (3-hour TECHNOLOGY course) + (4-hour Mortgage Fraud course)

WHERE? At YOUR HOME or OFFICE or wherever is GOOD for YOU!

THESE ARE “LIVE” COURSES!

HOW MUCH? \$99.00 for all 14 hours! What are the details?

September 21 and 28, 2021, 9:00 AM to 12:30 PM (Two TUESDAYS) “FAIR HOUSING AND CULTURAL DIVERSITY” (Pa. REC approval # RECE005652) 3.5-hour REQUIRED course. This is the NEW+ REQUIRED class that ALL Pa. RE Brokers, Associate Brokers and Salespersons MUST now take.*** See page 2, paragraph VII for new licensee exception. There will be a brief review of the major FAIR HOUSING ACTS; practical applications of these acts; a discussion of “IMPLICIT BIAS”, pros and cons of “political correctness”; and a discussion of RISK REDUCTION to the typical Pa. RE Broker and Salesperson with respect to these topics. THIS IS A **“REQUIRED”** COURSE! Instructor: Robert M. Walker; RI-000810C, PA. RE BROKER, GRI, ITI, CDEI, SRES, and generally all-around nice guy?

September 21 and 28, 2021, 1:30 PM to 5:00 PM. (Two Tuesdays) “NAR CODE OF ETHICS: THE CODE, RELRA, AND YOU” 3.5-hour ELECTIVE for your PA REC license renewal. (Pa. REC Approval # RECE005659.) This course MAY ALSO SATISFY your NAR CODE OF ETHICS due by 12/31/2021 ! What exactly does it mean to “do things ethically”? In this 3.5-hour ELECTIVE continuing education course, we will discuss some basic concepts of perception of behavioral models. We will examine the NAR CODE OF ETHICS, look at the latest changes and developments in the Code, and illustrate common misconceptions of the Code. Enforcement of the Code will also be examined. RELRA examinations of the applicability of the CODE and to your everyday practice will also be discussed. Instructor: Robert M. Walker; RI-000810C, PA. RE BROKER, GRI, ITI, CDEI, SRES, and generally all-around nice guy?

September 22 and 29, 2021, 9:00 AM to 12 noon (Two Wednesdays) “TECHNOLOGY IN REAL ESTATE: EMERGING TRENDS” 3-hour ELECTIVE course. (Pa. REC approval number RECE005657.) What are some of the latest technological inventions in the real estate business? How important are these developments? Are YOU familiar with these innovative products? What does RELRA say about using these innovations? GREAT COURSE FOR “CATCHING UP” WITH RE TECHNOLOGY AND SHOWING YOU WHAT’S NEW, WHAT’S COMING, AND WHAT MAY WORK FOR YOU!
Instructor: ROBERT MCKNIGHT, Pa. Associate RE Broker, RI-005521.

September 22 and 29, 2021, 1:00 PM to 5:00 PM (Two Wednesdays) “MORTGAGE FRAUD: HOW IT AFFECTS US ALL” 4-hour ELECTIVE course (Pa. REC approval number RECE005435) What exactly IS “MORTGAGE FRAUD”? How can YOU be accused of mortgage fraud? What does RELRA and CODE OF ETHICS say about mortgage fraud? How can you avoid mortgage fraud? Find out these answers and more when you take this course.
Instructor: ROBERT MCKNIGHT, Pa. Associate RE Broker, RI-005521.

HIGH QUALITY COURSES. LOW PRICES! Experience the “VINTAGE ADVANTAGE” !

To register: 



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POLICY REGARDING REFUND OF TUITION AND OTHER FEES **THESE ARE “LIVE” COURSES!**

I. CANCELLATION BY STUDENT Any and all deposits or payments to Vintage RE Academy by a student for a particular course will be refunded in full, minus a \$25.00 administration fee, minus costs of books, if applicable, if the student states in writing that he/she desires to cancel his/her attendance prior to the start of the second regularly scheduled class. After the start of the second class, all tuition and other costs are non-refundable. For continuing education classes, this time period is replaced by the beginning of the first break of the first class (10:30 AM on the first class day). Any and all refunds to be paid by school to student by check within 60 days.

II. TRANSFERS

If a student cannot attend a specific class or course that he/she originally was scheduled to attend, that person may transfer that deposit or money paid for the course to another date or course. There is no charge for this service. This may be done prior to the start of the second scheduled class.

III. CANCELLATION OF CLASSES BY VINTAGE RE ACADEMY

If Vintage RE Academy cancels a class due to inclement weather or some other situation, then that particular class will be rescheduled at some future date.

If Vintage RE Academy cancels an entire class, due to lack of enrollment or some other situation, then all deposits and other tuition paid will be refunded in full. In this case, students can transfer to another course at no additional cost.

IV. SPECIAL NEEDS. Please let us know if you have any special needs. We will try and accommodate you as much as possible.

V. PHOTO IDENTIFICATION

PHOTO I.D. IS REQUIRED on the first day of class. We will ask you to show us your photo ID on your camera.

VI. The student is “on your own” for lunch...usually held between 12:00 noon and 1:00 PM.

VII. ***NOTE....NOTE...If YOU ARE A NEW Pa. RE SALESPERSON “ORIGINALLY” licensed “AFTER” 12-1-2019, or if this is your first renewal, then you need to take OTHER courses to renew your PA. Real Estate Salesperson license for the first time...e-mail us at vintageschool@verizon.net for more information about this.

NOTE: You need 14 hours of APPROVED Pa. RE continuing education classes to renew your Pa. RE Broker/Associate Broker or Salesperson license by May 31, 2022.
Note: our “PACKAGE” includes the NEW “required” course that you now MUST take AND the **CODE OF ETHICS!! SAVE TIME + SAVE MONEY!!!!**

You say you simply cannot make the classroom dates listed here? NO PROBLEM! CONSIDER TAKING YOUR COURSES “ON LINE” ! Take fully approved “self-paced” ON LINE courses from your own HOUSE or OFFICE...at ANY time at YOUR convenience! Interested in SELF-PACED ON-LINE courses? Find out more: [CLICK HERE FOR FULLY APPROVED “ON-LINE” SELF-PACED COURSES](#)

ZOOM COURSE INFORMATION: You need to have the ZOOM program on your computer before the class dates. If you have not used ZOOM before, here is a link to download ZOOM: <https://zoom.us/>

Obviously, your computer must have a camera and audio speaker and microphone (most computers have these.) Approximately 3 minutes before class, we will e-mail you a ZOOM “invite”. You click on this e-mail “invite” and THAT IS ALL YOU HAVE TO DO. THESE ARE “LIVE” COURSES. You see and hear the instructor and other students. The instructor and other students can see and hear you. It is FUN and TIME SAVING...no need for you to travel. You CAN mute yourself during class. You can even change your location background!



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COURSE REGISTRATION (This is page 3)

ENROLL SAFELY AND SECURELY BY CLICKING HERE



or If you do NOT want to register on-line, then fill out this page.

LAST name: _____ FIRST name: _____ m.i. _____

HOME street address: _____

City: _____ State: _____ Zip Code: _____

CELL phone: _____ Your Pa. RE license # (RB,RS, etc): _____

e-mail address: _____

LOCATION: YOUR HOME or YOUR OFFICE or WHEREVER that YOU want! THESE ARE “LIVE” COURSES!

Yes, I am enrolling in the following course(s). (Please put an “X” on the line for each course and date that you want. If you check 4 courses...you get the “special” price of only \$99. Note: your paid registration will reserve your seat. **Check 1st line for BEST deal: \$99 for all 4 courses for a total of 14 hours! AWESOME!!**

_____ I AM TAKING ALL 14 HOURS (4 courses) for the “PACKAGE” price of \$99 (choose dates below)

1. “FAIR HOUSING AND CULTURAL DIVERSITY” “REQUIRED” 3.5 HOUR CONTINUING EDUCATION COURSE.
dates: choose “ONE” _____ SEPTEMBER 21; _____ SEPTEMBER 28; 9:00 AM to 12:30 PM (3.5 hours required)

Cost for this ONE course: \$39 and/or

2. “NAR CODE OF ETHICS: THE CODE, RELRA, AND YOU” (may satisfy your NAR Code of Ethics requirement)
dates: choose “ONE” _____ SEPTEMBER 21; _____ SEPTEMBER 28; 1:30 PM to 5:00 PM (3.5 hours elective)

Cost for this ONE course: \$39 and/or

3. “TECHNOLOGY IN REAL ESTATE: EMERGING TRENDS”
dates: choose “ONE” _____ SEPTEMBER 22; _____ SEPTEMBER 29; 9:00 AM-12 noon (3 hours elective)

Cost for this ONE course: \$39.00 and/or,

4. “MORTGAGE FRAUD: HOW IT AFFECTS US ALL”
dates: choose “ONE” _____ SEPTEMBER 22; _____ SEPTEMBER 29; 1:30 PM-5:00 PM (4 hours elective)

Cost for this ONE course: \$39.00 and/or,

AGAIN...IF YOU CHECK OFF 4 COURSES, THE “PACKAGE PRICE” IS ONLY \$99 !

I am paying for the course(s) the following way: To register: click on this  or...

() check made payable to VINTAGE REAL ESTATE ACADEMY..... Or:

Charge my: ()mastercard ()visa ()AMERICAN EXPRESS ()discover

If you do NOT go on-line to register, and want to charge, please tell us the following information:

NAME on credit or DEBIT card: _____

CREDIT or debit CARD #: _____

EXPIRATION DATE: _____ DOLLAR AMOUNT CHARGED: \$ _____

SIGNATURE: _____

Please MAIL this completed registration form to:

VINTAGE REAL ESTATE ACADEMY
1201 N. Church Street, Suite 217-A

HURRY...do it today! vintageschool@verizon.net e-mail

Hazleton, Pa. 18202

