

Pa. RE Broker-Candidate “ELECTIVE” course! www.vintageschool.org web site
vintageschool@verizon.net e-mail Begins **THURSDAY, JUNE 30, 2022 at 9:00 AM. “LIVE”**
course by ZOOM. Take this fully-approved course from your LIVING ROOM!

VINTAGE REAL ESTATE ACADEMY (570-459-8684), vintageschool@verizon.net) PRESENTS:

“FUNDAMENTALS OF A SUCCESSFUL NEGOTIATION” course approval # CR009467

WHEN? JUNE 30 and JULY 7, 2022 (2 Thursdays) 9:00 AM-5:00 PM/day
WHERE? Take this “LIVE” fully approved course from your SOFA or OFFICE or ANYWHERE!
WHY? This is an ELECTIVE course for those students looking to become a Pa. RE BROKER.
HOW MUCH? \$199 includes DELUXE handout!

In this 2 day, 15 hour, 1 CREDIT “ELECTIVE” course, the BASICS of “negotiation” will be presented. This is a VITAL aspect of the real estate profession you will need in your brokerage career. Through a series of discussions, case studies, and role-playing scenarios, students will be better able to help the parties involved in listing, selling, and leasing real property attain their mutual goals. Instructor: Robert McKnight. Pa. Associate RE Broker and popular long-time instructor, RI-005521. (NOTE: this course may ALSO be used for partial Pa. RE SP and Pa. RE Broker C.E...see page 2, paragraph VI)

To register safely, securely, and quickly...  , or fill out form below

LAST name: _____ FIRST name: _____ m.i. _____

STREET address: _____

City: _____ State: _____ Zip Code: _____

CELL phone: _____ WORK phone: _____

e-mail address: _____

Real Estate License # (RS,..) _____

I am paying for this course the following way



click on the **GREEN GO** button to the left Or, () check made payable to VINTAGE REAL ESTATE ACADEMY for \$199.00, or

If you do not register “on-line” above, if CREDIT or DEBIT card charge, amount charged: \$199.00

Charge my: () MasterCard () visa () AMERICAN EXPRESS () discover

NAME on credit card: _____

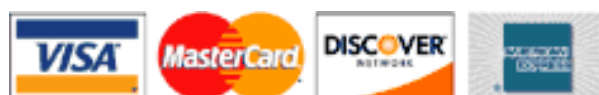
CREDIT CARD #: _____

EXPIRATION DATE: _____ SIGNATURE: _____

If you do not register “on-line” above, kindly send us this form:

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.
MAIL this form to:
our e-mail is: vinageschool@verizon.net

VINTAGE REAL ESTATE ACADEMY
1201 N. Church Street, Suite 217A
Hazleton, Pa. 18202



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POLICY REGARDING REFUND OF TUITION AND OTHER FEES

I. CANCELLATION BY STUDENT

Any and all deposits or payments to Vintage RE Academy by a student for a particular course will be refunded in full, minus a \$25.00 administration fee, minus costs of handout (\$25), if the student states in writing that he/she desires to cancel his/her attendance prior to the start of the second regularly scheduled class. After the start of the second class, all tuition and other costs are non-refundable. Any and all textbooks and materials purchased by the student are non-refundable. Any and all refunds to be paid by school to student will be done by check within 60 days.

II. TRANSFERS

If a student cannot attend a specific class or course that he/she originally was scheduled to attend, that person may transfer that deposit or money paid for the course to another date or course. There is no charge for this service. This may be done prior to the start of the second scheduled class.

III. CANCELLATION OF CLASSES BY VINTAGE RE ACADEMY

If Vintage RE Academy cancels a class due to inclement weather or some other situation, then that particular class will be rescheduled at some future date. If Vintage RE Academy cancels an entire class, due to lack of enrollment or some other situation, then all deposits and other tuition paid will be refunded in full. In this case, students can transfer to another course at no additional cost.

IV. PHOTO ID will be required for the first class.

V. SPECIAL NEEDS. Please let us know if you have any special needs. We will try and accommodate you as much as possible.

VI. ***If you were ORIGINALLY licensed as a Pa. RE Salesperson BEFORE 12-1-2021, then you may be able to use this course as PARTIAL Continuing Education. Call us for details on this at TOLL FREE 1-844-lrn-vntg or 570-459-8684.

VII. [You can register for this course ON LINE by CLICKING HERE:](#)

VIII. WE “DO” OFFER “SELF-PACED ON-LINE” BROKER COURSES, TOO! Check it out by clicking here: **[“SELF-PACED ON LINE” PA. RE BROKER COURSES](#)**”

